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First Impressions

A tourism perspective of Sturgis, Michigan



- October 2015 Assessment
- May 17th, 2016 Public Presentation

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<u>Agenda</u>

- 1. Welcome
- 2. MSU Extension
- 3. First Impressions
 - Background Information
- 4. "First Impressions" in Sturgis October, 2015
 - a. Background
 - b. Pre-visit
 - c. Onsite visit
 - d. Results
- 5. Next Steps
- 6. Questions and Answers



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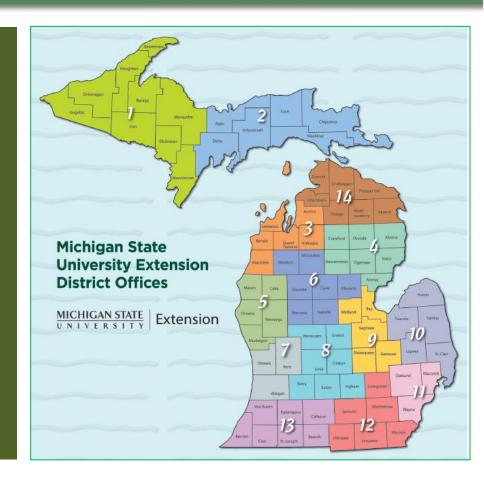
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•Greening Michigan Institute

•Agriculture and Agribusiness Institute

•Children and Youth Institute

Health and Nutrition Institute



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MSU Extension Greening Michigan Institute

To foster the development of sustainable communities that contribute to the economic, social and environmental health and well-being of its people for generations to come.





- Community Food Systems
- Entrepreneurship and Capacity Building (CEC)
- Finance & Homeownership
- Government/Public Policy
- Land Use
- Leadership
- Natural Resource Management
- Tourism





<u>Purpose</u>

The First Impressions Program aims to help communities learn about **existing strengths and weaknesses** as seen through the eyes of the first-time visitor.

The results of the First Impressions Program can form the basis for future development.

Program Goals & Objectives

Awareness \rightarrow Dialogue \rightarrow Community Action



To inform and guide public action by making the community aware of its assets and challenges

What is First Impressions?



Video produced by the Ontario Canada Ministry of Food and Agriculture Accessed at the University of Wisconsin Center for Community & Economic Development

https://drive.google.com/file/d/0B8 nFWNv_HWsPWGdleVJIWXIFeX c/view

First Impressions – Community Exchange Model

- Started with Wisconsin's Extension 20+ years ago
- Communities matched, based on location, size, economy, etc.
- Volunteer teams are created
- Each community conducts a "secret shopper" visit
- Reports exchanged
- Community(ies) take action based on information shared

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Participating Communities

aura Search Images Maps Play YouTube News Gmail More -Q Communities that have participate... First Impressions: A Community Assessment and dial di Improvement Program Canada http://cced.ces.uwex.edu/2012/08/04/firstmore MANITOBA All changes saved in Drive ASKATCHEWAN 📚 Add layer 🙎 + Share ONTABLO QUEBEC "Uniform style All items (136) tle NORTH RUNSWI DAKOTA HINGTON MONTANA Alberta, Canada 1.1 MAINE NO P Uniform style SOUTH VT. DAKOTA REGON NH **IDAHO** All items (19) WYDMING MA OBoston CTRI New York Saskatchewan, Canada NEVADA United States UTAH C N.I COLORADO KANSAS T Individual styles icisco. MISSOURI KENTUCKY VIRGINIA ALIFORNIA **OLas** Vegas http://www.kamsack.ca/def... NORTH OKLAHOMA TENNESSEE CAROLINA Los Angeles ARKANSAS ARIZONA http://www.kamaaak.aa/daf SOUTH NEW MEXICO MISSISSIPPI CAROLINA ALABAMA San Diego GEORGIA TEXAS GOOGRANA Houston FLOBIDA

Online at

https://www.google.com/maps /d/edit?mid=zzhHqWZPOgBk. kXLLEKLGPj2w

Email

laura.brown@uconn.edu to update your communities to the map

Michigan's first "First Impressions" Community



FI Adaptations - Modifications



Geographies

County Fairs Urban Neighborhoods Main Streets Business Corridors Tourism

Audiences Youth Impressions Emerging leaders

Slide courtesy of West Virginia University Extension and University of Connecticut Extension

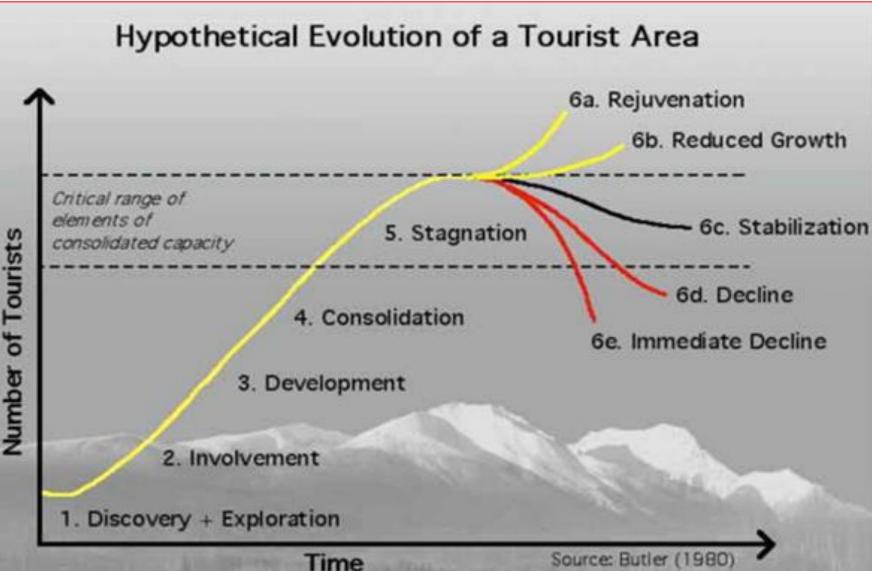
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State Modifications to First Impressions:



Slide courtesy of West Virginia University Extension and University of Connecticut Extension

Tourism Area Life Cycle (TALC) - Butler



Tourism Area Life Cycle (TALC) - Butler

Stage	Description of stage
Exploration	 small tourist numbers, making individual travel arrangements and following irregular
	visitation patterns
	- no specific tourist facilities, use of local facilities, thus high contact with local residents
Involvement	 increase in number of visitors, assume some regularity
	 some locals may begin to provide facilities for visitors
	 still high levels of contact between visitors and locals
	 some advertising to specifically attract tourists
	- basic market area for visitors can be defined.
Development	- well-defined tourist market area
	- heavy advertising
	 decline in local involvement and control of development
	 some locally provided facilities will disappear, replaced with larger facilities provided by
	external organisations
Consolidation	- rate of increase in numbers of visitors will decline, although total numbers will still increase
	 total visitor numbers exceed number of permanent residents
	 major part of the area's economy will be based in tourism
	- large emphasis on marketing and advertising
Stagnation	 peak numbers of visitors will have been reached
	- capacity levels will have been reached or exceeded, with environmental, social, and
	economic problems
	- well-established image but it will no longer be fashionable
	- heavy reliance on repeat visitation.
Decline	- the area will not be able to compete with newer attractions and so will face a declining
	market
	 no longer appeal to vacationers (used more for weekend or day trips).
Rejuvenation	- may occur when there is a complete change in the attractions on which tourism in the area
	is based.

Process

- Community application
- Plan/coordinate
 - Community Model (2 different communities)
 - o Tourism/Outside Expert Model
 - o Combination
- Conduct assessment
- Compile & evaluate data
- Public presentation
- Short written report
- Community action
- Six-month check-up



- Get familiar with the instrument
- Attend orientation and trip logistics
- Review websites for visitor information
- Provide Detailed notes and photos
- Contribute to report and presentations
- Have fun!

- 1. Name:
- 2. Destination:
- 3. Where do you live?
- 4. What is your gender?

Male	
Female	

5. What is your age?

18-32	□ 33-48
49-67	68+

6. In which season are you visiting?

\Box	Spring
	Summer
	Fall

_		
	Winter	

How often do you travel for leisure?

	1-5 trips/yr.	🗌 6-10 trips/yr.	🗌 11-15 trips/yr.	🗌 16-20 trips/yr.	21+trips/yr
8.	How many m	niles per trip do you t	ypically travel on leisu	re?	
	0-49	201-300	501-800		
	50-100	301-400	801-1000	D	
	101-200	401-500	1000+		
	Which have a				

Which type of trips do you take most often?

Day Overnight

10. When you stay overnight, typically, how many nights do you spend at a single destination?

The Assessment tool...



- West Virginia model
- Thirteen pages
- Revising
- Data compilation tool

Why?

To train ourselves To modify for Michigan communities – a pilot approach!

Initial Impression

1. The "five-minute" impression: Upon entering the destination what was your initial impression?

Please indicate how much you agree or disagree with the following:

	Strongly Disagree	Disagree	Somewhat Disagree	Somewhat Agree	Agree	Strongly Agree
I would feel compelled to stop if I were randomly passing by					0	

Community Information

Please indicate how much you agree or disagree with the following:

Community Information and Marketing:	Strongly Disagree	Disagree	Somewhat Disagree	Somewhat Agree	Agree	Strongly Agree
Directions were accurate				0		
It was easy to find a visitor center				•		
Visitor center hours were conducive to visitors						G
Visitor center staff were helpful		D		D		
It was easy to find a community/regional tourist brochure		۵				
It was easy to find a map of the town or community		D				
The local/regional newspaper was informative			D			
Information booths/klosks exist to help tourists locate attractions and services				D		

Visitor Motives

Please indicate how much you agree or disagree with the following:

	your opinion, visitors come to the stination to:	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1.	Relax					
2.	Enjoy the weather					
3.	Seek adventure					
4.	Engage in sports activities					
5.	Be in nature					
6.	Get away from people					
7.	Visit historical sites					
8.	Visit friends and family					
9.	Experience a unique culture					
10.	Shop					
11.	Experience the nightlife					
12.	Get entertained/for entertainment					
13.	Engage in business activities					
14.	In transit to somewhere else					
15.	Engage in religious activities					

Tourism Assets You Visited

On a scale from poor to excellent rate the tourism assets you personally experienced during your trip.

For each item please "X" the box that best represents your answer

Tourism Assets	Роог	Fair	Good	Very Good	Excellent
1. Lodging (Name:) Please explain your rating:					
2. Food/Drink (Name:) Please explain your rating:					
3. Grocery/Market (Name:) Please explain your rating:					
4. Farm (Name:) Please explain your rating:					
5. Lake/River/Waterfall (Name:) Please explain your rating:					
6. Trail/Hike (Name:) Comments:					
7. Cultural Attraction (Name:) Please explain your rating:					
8. Shopping (Name:) Please explain your rating:					
9. Park/Forest/Wilderness (Name:) Please explain your rating:					
10. Public Service (Name:) Please explain your rating:					

<u>Sturgis, MI</u> First Impressions PILOT

October 20th-22nd, 2015





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<u>Things to know...</u>

- Sturgis First Impressions is/was:
 - Pilot
 - Multi-state grant funded
 - Assessed individually & unannounced
 - Online pre-visit assessment
 - 2 nights/three day on-site assessment
 - During CEC 2015
 - Sturgis is helping MSU Extension & vice versa

Things to remember...

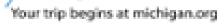
- One individual perspective
- 6 months ago / things change
- Information / not criticism
- Comments & Questions are last



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- Online research for 1.5 2 hours
- Used Smart Phone and Tablet
- Social Media
- Searched for:
 - Things to do
 - Places to go
 - Events taking place
 - Authentic or unexpected



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BBC - Homepa	ge	×G	Sturgis, M	I - Google Searcl	h × 🎢	3 Ways to Tak	e a Screensh	× +						
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Google	Sturgis,	MI							٩					
	Web	Mans	News	Shopping	Images	More v	Search tools							

About 994,000 results (0.43 seconds)

City of Sturgis Michigan Website: Sturgis Michigan www.sturgismi.gov/ •

The City of Sturgis Department of Public Services will be flushing hydrants in September following this schedule. This is a tentative schedule subject to weather ... Electric - Sturgis Michigan - Utilities - For Residents - Department Listing

Sturgis, Michigan - Wikipedia, the free encyclopedia

https://en.wikipedia.org/wiki/**Sturgis,_Michigan** ▼ Wikipedia ▼ Sturgis is a city in St. Joseph County in the U.S. state of Michigan. The population was 10,994 at the 2010 census. The city is located at the northeast corner of ... Geography - Major highways - History - Demographics

Map of Sturgis MI | Sturgis Michigan Hotels, Restaurants ...

www.mapquest.com/maps?city=Sturgis&state=MI
 MapQuest
 Our interactive map of Sturgis, MI lets you view traffic and satellite images, find local
 govt and businesses, and print or send driving directions to your phone.

Sturgis Fest MI Official Site | Sturgis, Michigan www.sturgisfestmi.com/ •

Sturgis Fest MI Official Site, Sturgis Fest MI, Sturgis bike week, Heritage Trail, MI, Motorcycle week, Motorcycles, Harley Davidson, Michigan, Sturgis Rally 2014, ...

Sturgis Area Chamber of Commerce - Sturgis Michigan www.sturgischamber.com/

49091 (Sturgis Weather Forecast, MI). Sturgis Area Chamber of Commerce 306 W Chicago ... Sturgis Michigan. All rights reserved. • Website design by: eStudio ...

Sturgis, Michigan - City-Data.com www.city-data.com/city/Sturgis-Michigan.html ▼

Sturgis Michigan detailed profile Sturgis ML residents houses and apartments



Sturgis

City in Michigan

Sturgis is a city in St. Joseph County in the U.S. state of Michigan. The population was 10,994 at the 2010 census. The city is located at the northeast corner of Sturgis Township and at the intersection of U.S. Highway 12 and M-66. Wikipedia

Area: 6.49 mi²

Weather: 57°F (14°C), Wind SW at 23 mph (37 km/h), 36% Humidity

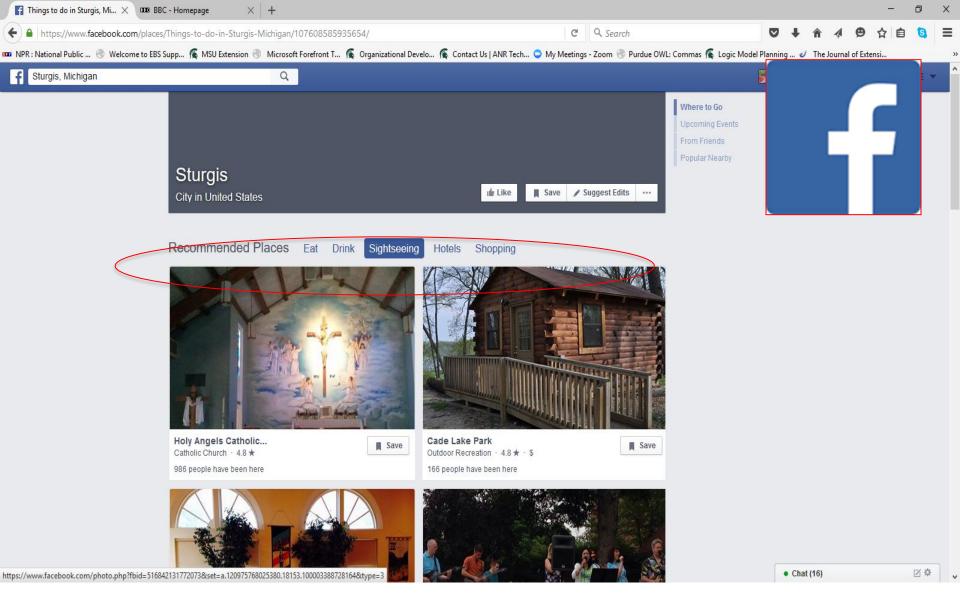
Getting there: 6 h 31 min flight, around \$770. View flights

Population: 10,928 (2013)

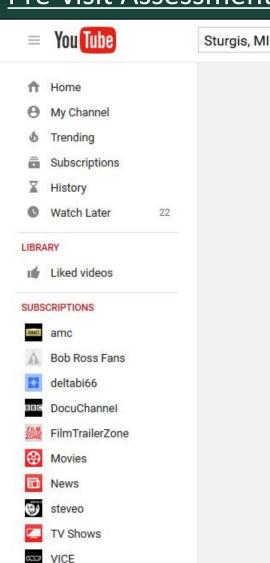
Local time: Monday 12:58 PM

- 1. City
- 2. Wikipedia
- 3. Maps
- 4. Sturgis Fest
- 5. Chamber...

Feedback



No official Facebook page, but "recommended places" are there...



Filters •



Sturgis, MI driveby realworld51 3 years ago • 1,984 views beautiful downtown Sturgis, Michigan.



Sturgis Michigan JBG TRAVELS 2 years ago • 5,068 views Trucking blog.



Dead Man's Hill POV - Oaklawn Park in Sturgis, MI 1/15/2012 CharlesStudios 4 years ago * 1,319 views I went to Oaklawn Park with Austin on January 15, 2012 to go sledding. I have been wanting to record a POV video of what locals ...



Sidewalk to Nowhere in Sturgis Michigan HoboTraveler 3 years ago • 1,608 views http://www.hobotraveler.com/road-trip-usa/index.php I walk to the end of the

http://www.hobotraveler.com/road-trip-usa/index.php I walk to the end of the sidewalk, but could not walk to the business.

First two videos are filmed driving by/through Sturgis for 5 minutes+

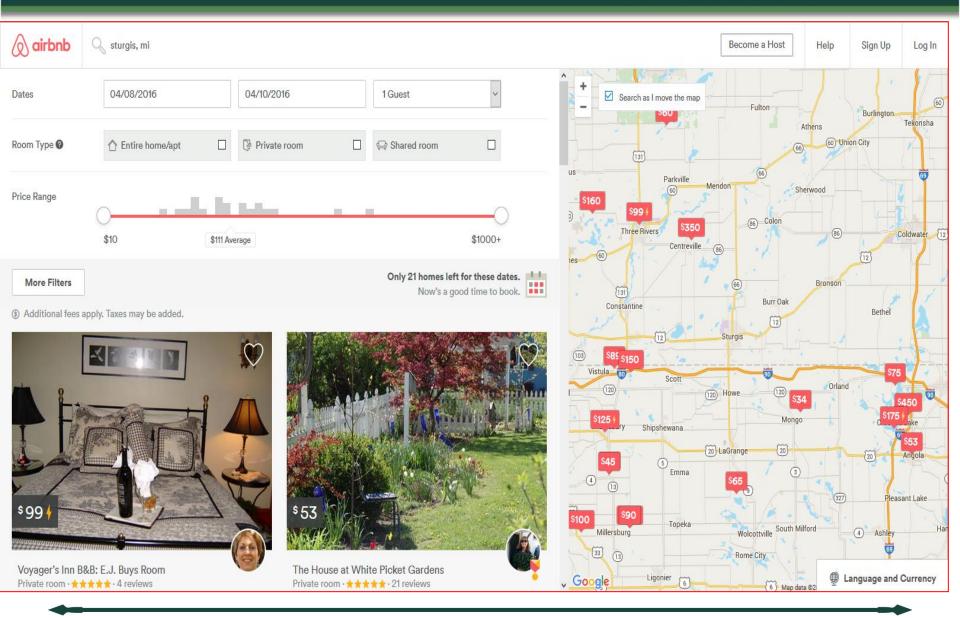


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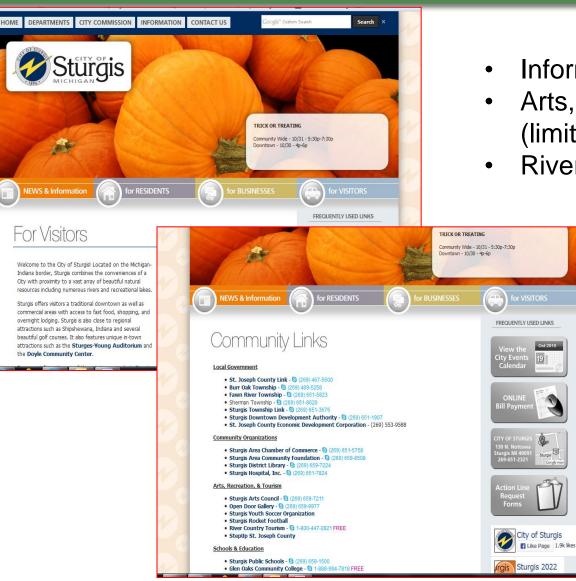
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Information for Visitors

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Sturgis 12

- Arts, Recreation, and Tourism (limited)
- **River Country Council was listed**

Suggestion:

Link up to existing agritourism, historical routes, cultural tours

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Recreation



July 1, 2015 | 0 Comments

Historical Sites in River Country

Take a drive through River Country and feel the history of the area. Here are a few of the historical highlights of this great land and the people that carved their notch in history. Mound Builders were the first settlers of Michigan. Artifacts from this period can be viewed at the Sue Silliamn House & Blacksmith Shop by appointment. River Country has the longest existing covered bridge in Michigan, the Langley Covered Bridge, just north of Centreville. Tour Governor John S. Barry's House & Museum in Constantine (by appointment only). John S. Barry was Michigan's only three term governor in the nineteenth century. The historical marker honoring the famous Native American, Chief White Pigeon, can be viewed in the village of White Pigeon. To see all the history of our area, take our self-guided

historical tour. Click here to view and/or print our Historical Self-Guided Tour.

The **Sue Silliman House** on South Main Street, Three Rivers, is engrossed in history. Arthur Silliman came



How did you find us? Social Media Printed Media Friend/Family Search Engine (ex: Goo

> Check out our FACEBOOK page event information



July 10, 2015 | 0 Comments

Agri-Tourism in River Country

lodein

Folks from Chicago and other out lying areas make the trek to River Country each year to enjoy Michigan's fresh vegetables, fruits, honey and herbs. There truly is nothing better than cutting into a fresh melon or picking big, delicious strawberries right from the field.

Michigan ranks first in the nation for cucumber, geranium, petunia and Niagara grape production. Our state is second in the nation for bean, carrot and celery production and third in the nation for apple production.



Events

With over 200 various commodities grown for consumer consumption, River Country is right in the heart of the farm country.

Things To Do

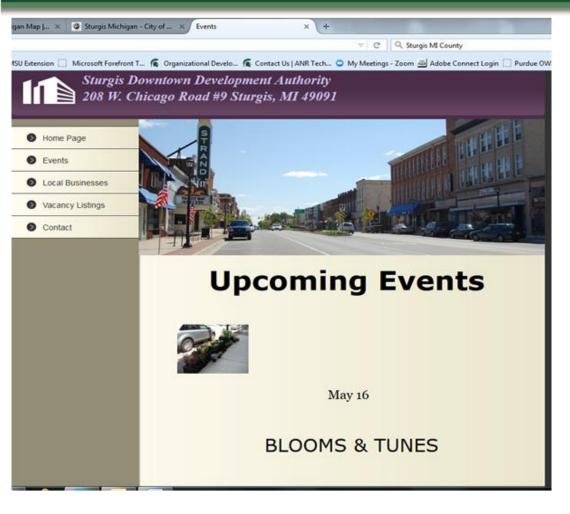
Visit one of our farm markets, farmers markets or farms this year and find out why more and more people are turning to locally grown fruits and veggies. You cannot beat the taste of a fresh picked apple, peach or melon. Raw honey is packed with nutrition and benefits those with seasonal allergies. Buying locally grown food gives you a peace of mind that you do not get from the big box stores, where you have to read the fine print to know if the produce was even grown in the United States.

Farm Markets: Corey Lake Orchards 12147 Corey Lake Rd, Three Rivers

May-late November; Daily 8am-6pm







- Calendar not updated since May
- Only "Blooms & Tunes"

+ Coordinating one calendar with all organizations seemed to work well

low www.sturgisareacalendar.com/index.p	hp?view=all&date_request=			∀ C Q 9	iturgis MI County		1 @ ☆ 自 😋 🗄	
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LINKS ALERTS	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
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endar Design & Programming by: STUDIODESIGN								
	4	5	6	7	8	9	10	
PUT YOUR BUSINESS AD HERE!			Business After Hours				• Michigan Battle League	
Advertising Space still available! CALL THE CHAMBER FOR INFO 269-651-5758								
	11 Junday Buffets	12 • Customer Service Seminar Bord Edition • Pre Bord Edition • Pre Bord Edition • Pre Bord Energy Service • Travel Advecture Comma Series • Travel Advecture Comma Series • Travel Advecture Comma Series	13	14 • City Commission Heriting	15	16	17	
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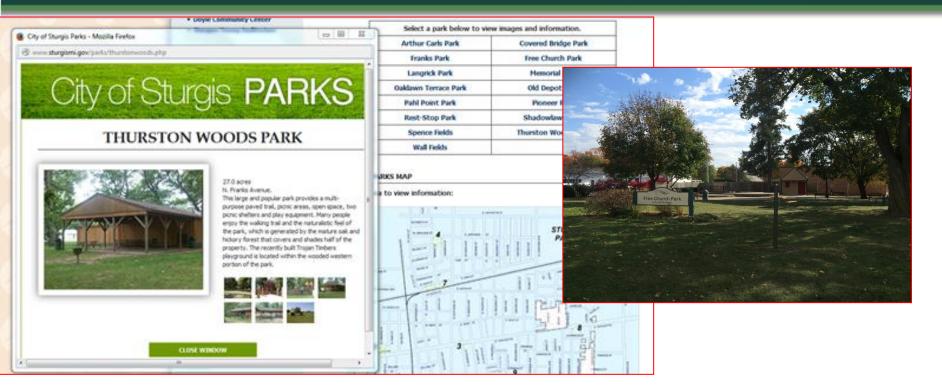
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Events Calendar -

- Positive, Unique, Well organized...
- Several events scheduled for October 2015
- Promoting Chamber, City, The Doyle, collectively

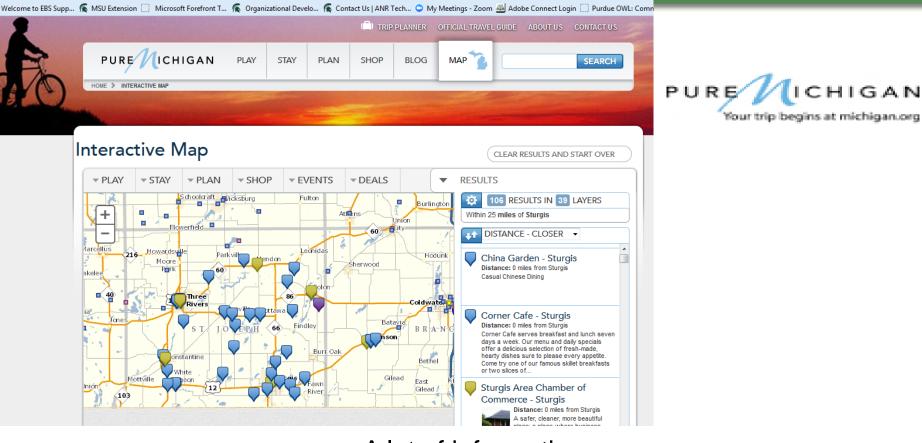
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City Parks:

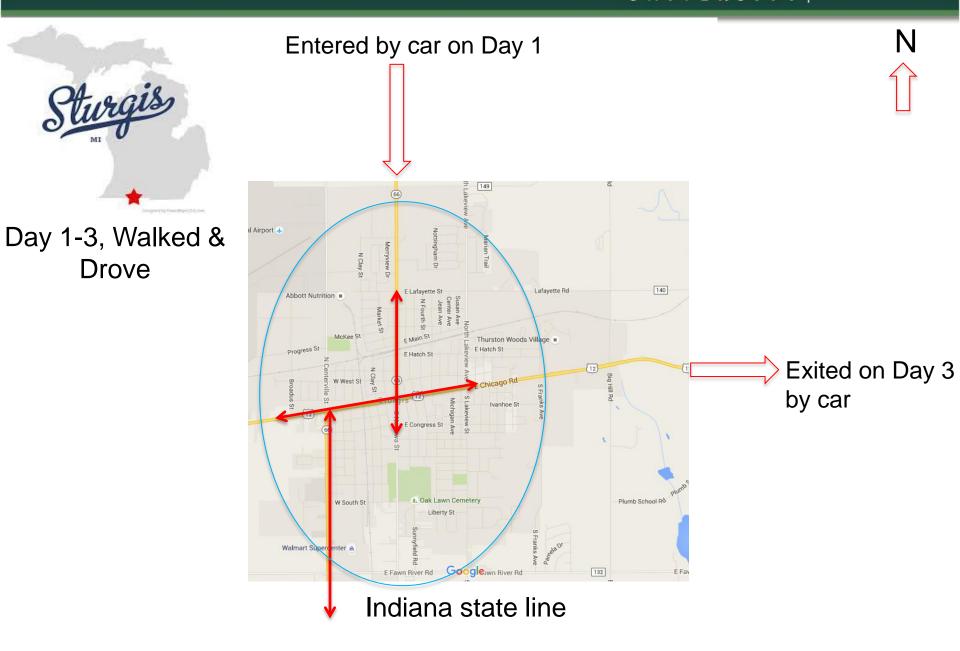
- Comprehensive
- Well designed
 - Informative
- 8/15 had photos
- All had descriptions

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- + A lot of information
- Not user friendly
- Difficult to understand
- Inefficient
- Not reliable

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- The "5 minute" impression upon entering
- •Store fronts full and active,
- •Heavy traffic,
- •Small & clean downtown,
- •Plenty of parking,
- •Lacking color,
- •Little signage,
- •Bike lanes,
- No racks



+ Welcome signs from entering from the South/Indiana

- Didn't see signage entering/leaving from 12 West or East

+ Historical Buildings from the East –very noticeable – could be a good place for a welcome sign/heritage trail sign



Gateway point

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SISTER CITY

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Downtown:

- Vibrant and clean
- Active storefronts with connectivity (wifi)
- Welcoming and creative
- Low vacancy rates
- Good lighting= Safe
- Community events (travel education)





Downtown:

- Strong support for Art & Culture
- Appears economically strong despite close proximity to big box stores
- Fairly walkable...



Poor safety at crosswalks, very few cars stopping for pedestrians









- + Excellent use/note of Heritage Trail
- Very little reference to it in other places (downtown, other side)
- Off by itself
- No signs that you were actually on it
- Sturgis not noted with historical downtown signage or status

+Visible bike lanes

-very few, if any, bike racks downtown or in places where people could put their bike to visit local shops

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Excellent reuse of buildings, adding to character and history of town.

Excellent reuse of the back of the building as front or "second front" Inviting from both sides

Lasting Impressions...

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- Most positive experience?
 - Strong downtown and active storefronts
- Most negative experience?
 - Lack of cars stopping for pedestrians at crosswalks

Suggestions:

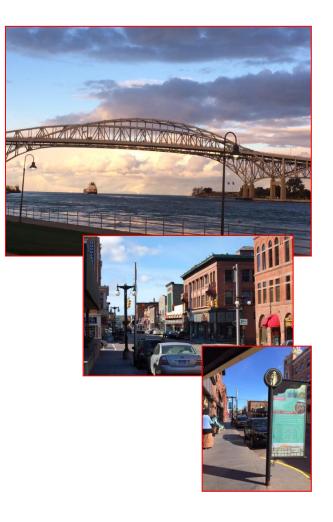
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- Stronger web-presence/social media
 - Example: Promo video/Youtube
- Explore downtown accommodation
- Safe crosswalks, pedestrian crossing
- Bike racks downtown
- Recycling receptacles
- More signage
 - Historical
 - Trails (Water and Land)
 - Gateway points
- Connecting to
 - Industry Tourism
 - Traditional rural communities
 - Collaboration (counties/states)
 - Tourism identity

...for MSU Extension Tourism Team

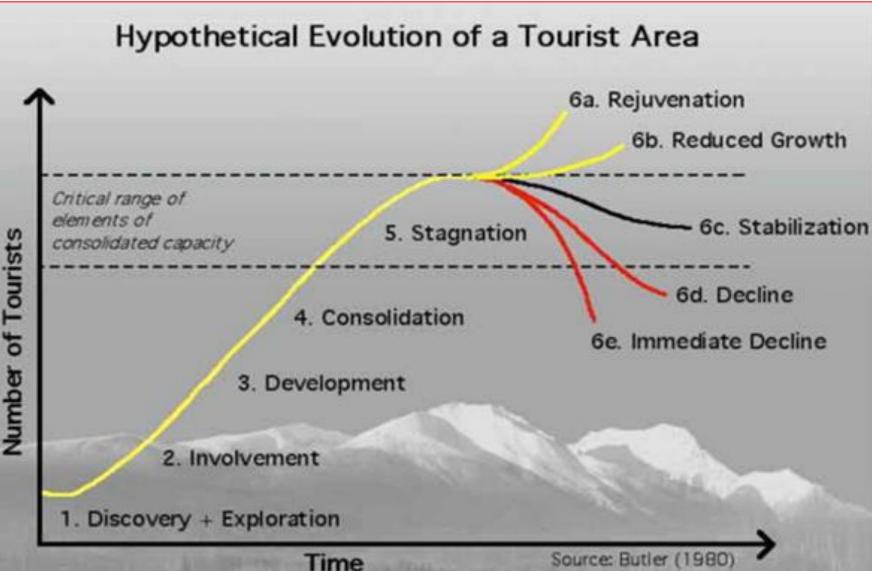
- Provide a summary of findings and copy of PowerPoint will be provided
- Conduct follow up with Sturgis within
 6 months to gauge action
- Turn pilot into program
- Tailor to Michigan using Sturgis as example



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Tourism Area Life Cycle (TALC) - Butler



Next Steps...

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Questions and/or Comments?

Please take the survey to help shape future *First Impressions* programs

Hard Copy or



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